



Investor News, July 30, 2021

UniDevice AG
Mittelstraße 7
12529 Schönefeld
Tel.: (030) 55 57 25 78
info@unidevice.de

UniDevice AG in the first half of 2021:

Sales EUR 197.09 million (+0.42%); EBIT EUR 2.53 million (+6.91%),

Net profit EUR 1.65 million (+1.35%)

- Dividend payment of 12 cents per share (EUR 1.8 million) carried out
- Use of bank loans reduced by EUR 3.3 million to EUR 0
- Liquid funds increased by EUR 1.7 million

Schönefeld, den July 30, 2021 – Die UniDevice AG (ISIN: DE000A11QLU3) announces that it has continued on its profitable growth path in the first half of 2021.

The international B2B brokerage for communication and entertainment electronics, with a focus on high-priced smartphones from leading manufacturers such as Apple and Samsung, achieved sales growth of 0.5% (to EUR 195.58 million) and a profit increase of 22.6% (to EUR 1.84 million). A high operating cash flow made it possible to pay dividends, reduce the use of bank loans and increase the level of liquid funds.

The medical technology business, which focuses on restoring mobility for physically disabled people after an accident or during a serious neurological illness (sales of special and modern rehabilitation aids, as well as the custom construction of manufactured seat shells and seat cushions) achieved sales of EUR 1.51 million. Due to the pandemic, sales fell by 9.2%. The loss for the period was EUR 184 thousand. One of three locations was closed on June 30, 2021. Additional sales employees will be hired at the other two locations. These measures are intended to improve efficiency and the cost base in the medical technology sector. We expect earnings to improve in the second half of 2021.

In total, sales of EUR 197.09 million (+ 0.42% compared to the same period of the previous year) were achieved in the first half of 2021 with a period net profit of EUR 1,654 thousand (+ 1.35% compared to the same period of the previous year). The operative cash flow amounted to EUR 6.9 million.



“The international B2B brokerage and the international wholesale of electronic devices from the entertainment and communication sectors continue to offer great market opportunities. In autumn 2021, a new generation of 5G-capable mobile phones from Apple will be launched on the market. We expect this to provide additional impetus for sales and profit growth. In the medical technology sector, SaniSolutions GmbH concentrates market development on the metropolitan region of Berlin-Brandenburg and the areas of northern Hesse and southern Lower Saxony. This is intended to improve efficiency and the cost base. We expect good business development in the second half of 2021, ”said Dr. Christian Pahl, CEO of UniDevice.